13 Page 1 of 12

JUNE 30, 2003 JUNE 30, 2002 CONTRACT PERIOD THROUGH

JUNE 30, 2001

TO: All Departments

FROM: Department of Materials Management

SUBJECT: Contract for VIDEO, AUDIO, AND NEWSPAPER CLIPPING SERVICES

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **JUNE 29, 2000.**

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director Materials Management

WT/mm

Attach

Copy to: Clerk of the Board

Russ Luder, Environmental Services

Stephen Krausnick, MCSO Carol Steele, County Attorney Gabriela Varadi, Flood Control

Monica Mendoza, Materials Management

SPECIFICATIONS ON INVITATION FOR BID FOR: VIDEO, AUDIO & NEWSPAPER CLIPPING SERVICES

1.0 **INTENT**:

This bid is for awarding a contract to one or more vendors for providing services to various county departments with video, audio and news clippings. The service is an important tool to the county departments and assists them in discharging their duties diligently.

2.0 TECHNICAL SPECIFICATIONS:

2.1 <u>Coverage:</u>

Vendors must be able to provide clippings from national/regional/state/local news media. Vendors must submit complete list of areas covered by them. Preference may be given to vendors with larger coverage. However, individual departments may select areas they need covered.

2.2 Scope of Work:

The scope of work for this service can be of two types. Some departments require continuous monitoring and clipping service. Other departments may request specific clipping for an event that has been covered by a particular news media in the recent past.

2.2.1 <u>Continuously monitored clipping service</u>:

- 2.2.1.1 Timeliness: Time is of essence in this type of service contract. Deliverables must be provided to requesting county departments within 24 (for local/state) to 48 (for regional/national) hours of broadcast or publication. Departments may however, agree to an extended time frame or require quicker turnaround, depending on need. Vendors must confirm their ability to provide services in this manner, in their responses.
- 2.2.1.2 Monitoring: Vendors must continuously monitor all media outlets covered by them.
- 2.2.1.3 Judgement: Vendors must work closely with individual county departments and develop judgement in their productions/deliverables submissions to the county departments. County departments may return clipping and must not be charged for such services, if the clipping does not add value to the department's objectives.
- 2.2.1.4 Key words: List of keywords will be provided by individual departments. The departments may change the list depending on need. Vendors must be able to incorporate the changes immediately.
- 2.2.1.5 Emergency Delivery: Vendors must indicate additional costs for emergency delivery (within 3-5 hours of broadcast). Departments may request emergency delivery on an as needed basis. Vendors must also have the capability of alerting users if a controversial related issue is broadcast anywhere in the nation. Vendors may indicate this in the additional pricing area of the pricing sheet.

2.2.2 Specifically requested clippings:

2.2.2.1 Some county agencies may not require continuous monitoring. These agencies would request for tape/video/paper clipping "after the fact". Vendors must have proper archiving facilities to meet such requirements. Generally, request for such products will not be requested in excess of 60 days from the date of original broadcast/publication.

2.2.3 General specifications:

- 2.2.3.1 Delivery: Vendors must work closely with county departments to ensure timely delivery of products. Departments may require physical delivery or electronic/fax delivery whichever best suits their need. Most delivery points will be within Maricopa County (generally Phoenix Downtown or Durango complexes)
- 2.2.3.2 Quality: Audio and Videotapes must be of high quality. Videotapes must be ½" VHS or better. Paper-clippings/transcripts must be provided on 8-1/2 x 11 copier quality or better paper.
- 2.2.3.3 Report Contents: A monitoring report must include the following:
 - 2.2.3.3.1 A written summary of the information on the news clip,
 - 2.2.3.3.2 An estimated audience reached by the news clip,
 - 2.2.3.3.3 Date and Time of the news clip,
 - 2.2.3.3.4 ID of news station/Publisher.

3.0 **SPECIAL TERMS & CONDITIONS:**

3.1 CONTRACT LENGTH:

This Invitation For Bids is for awarding a firm, fixed price purchasing contract to cover a one (1) year period.

3.2 OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of FOUR (4), one (1) year options. The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

3.3 TERMS AND PAYMENT:

Payment under contract will be made in the manner provided by law. Invoices shall be prepared and submitted in accordance with the instructions provided on the Purchase Order. Invoices shall contain the following information: Purchase Order number, item numbers, description of supplies and or/services, sizes, quantities, unit prices and extended totals and applicable sales/use tax. The County is not subject to excise tax.

3.4 USAGE REPORT:

The Contractor shall furnish the County a <u>quarterly</u> usage report delineating the acquisition activity governed by the Contract. The format of the report shall be approved by the County and shall disclose the quantity and dollar value of each contract item by individual unit.

3.5 ADDITIONAL PRICING:

Bidders are strongly encouraged to offer additional pricing for related items/products/components, which are not specifically addressed as line items in this Invitation For Bids. Pricing offered should be noted on the pricing pages of the Bidder response in the format requested. THREE sets of catalogs/pricing documents shall accompany any additional pricing offered.

3.6 PROCUREMENT CARD ORDERING CAPABILITY:

It is the intent of Maricopa County to utilize the Bank of America MC Procurement Card or other procurement card that may be used by the County from time to time, to place and make payment for orders under this Contract. Bidders without this capability may be considered non-responsive and not eligible for award consideration.

Purchase Card Clarification.

Maricopa County's Bank of America Purchase Card program is based on the MasterCard charge card. There is no charge from Maricopa County for the program, any costs or charges to the vendor or contractor will be based on the transaction dollar amount and is from the Vendors/contractors servicing Bank. The vendor/contractor should contact their bank to arrange for the acceptance and information concerning any charges to use this program.

The advantages of accepting the purchase card for payment are as follows.

- 1. The bank pays the vendor/contractor in 48 to 72 hours versus 30 days from Maricopa County.
- 2. The vendor/contractor does not have to invoice Maricopa County.
- 3. The vendor/contractor does not have to carry that transaction in their account receivable.

Maricopa County offers this opportunity only to vendors/contractors that are not 1099 reportable to the Internal Revenue Service. Maricopa County will be asking those vendors/contractors that are offered this opportunity to give the County a prompt payment discount.

3.7 PROMPT PAYMENT DISCOUNT:

Maricopa County, through its "Purchase Card Process" has initiated changes that are intended to both improve and expedite the purchasing and payment process. In light of these efforts, Bidders are strongly encouraged to offer Maricopa County prompt payment discounts for this service and take into consideration receipt of payment with seventy-two (72) hours from time of payment processing. Discounts offered will be considered in the evaluation price analysis process.

3.8 INQUIRIES:

All inquiries concerning information contained herein shall be addressed to:

MARICOPA COUNTY
DEPARTMENT OF MATERIALS MANAGEMENT
ATTN: CONTRACT ADMINISTRATION
320 WEST LINCOLN
PHOENIX AZ 85003

All telephone inquiries shall be addressed to:

KUNJAN DAYAL DORENE DOOLEY, PROCUREMENT SPECIALIST – (602) 506-8020

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

4.0 <u>CONTRACT TERMS AND CONDITIONS</u>:

4.1 LANGUAGE FOR REQUIREMENTS CONTRACTS:

Contractors signify their understanding and agreement by signing this document, that the Contract resulting from this bid will be a requirements contract. However, this Contract does not guarantee that any purchases will be made.

It only indicates that if purchases are made for the services contained in this Contract, that they will be purchased from the Contractor awarded that item. Orders will only be placed when a need is

identified by a Using Agency or Department and proper authorization and documentation have been approved.

4.2 ESCALATION:

Any requests for price adjustments must be submitted thirty (30) days prior to the Contract renewal date. Justification for the requested adjustment in cost of labor and/or materials must be accompanied by appropriate documentation. Escalation shall not exceed the increase in the U.S. Department of Labor (Bureau of Labor Statistics) Consumer Price Index for Urban Consumers. Increases shall be approved in writing by the Materials Management Department prior to any adjusted invoicing submitted for payment.

4.3 UNCONDITIONAL TERMINATION FOR CONVENIENCE:

Maricopa County may terminate the resultant Contract for convenience by providing sixty (60) calendar days advance notice to the Contractor.

4.4 TERMINATION FOR DEFAULT:

If the Contractor fails to meet deadlines, or fails to provide the agreed upon service/material altogether, a termination for default will be issued. The termination for default will be issued only after it is deemed by the County, that the Contractor has failed to remedy the problem after being forewarned.

4.5 TERMINATION BY THE COUNTY:

If the Contractor should be adjudged bankrupt or should make a general assignment for the benefit of its creditors, or if a receiver should be appointed on account of its insolvency, the County may terminate this Contract. If the Contractor should persistently or repeatedly refuse or should fail, except in cases for which extension of time is provided, to provide enough properly skilled workers or proper materials, or persistently disregard laws and ordinances, or not proceed with work or otherwise be guilty of, a substantial violation of any provision of this Contract, then the County may terminate this Contract. Prior to termination of this Contract, the County shall give the Contractor fifteen (15) calendar days written notice. Upon receipt of such termination notice, the Contractor shall be allowed fifteen (15) calendar days to cure such deficiencies.

4.6 APPROPRIATION CONTINGENCY:

The Contractor recognized that any agreement entered into shall commence upon the day first provided and continued in full force and effect until termination in accordance with its provisions. The Contractor and the County herein recognized that the continuation of any contract after the close of any given fiscal year of the County which fiscal years end on June 30 of each year, shall be subject to the approval of the budget of the County providing for or covering such contract item as an expenditure therein. The County does not represent that said budget item will be actually adopted, said determination being the determination of the County Board of Supervisors at the time of the adoption of the budget.

4.7 ORGANIZATION - EMPLOYMENT DISCLAIMER:

The Contract is not intended to constitute, create, give rise to or otherwise recognize a joint venture contract or relationship, partnership or formal business organization of any kind, and the rights and obligations of the parties shall be only those expressly set forth in the Contract.

The parties agree that no persons supplied by the Contractor(s) in the performance of obligations under the contract are considered to be County employees, and that no rights of County civil service, retirement or personnel rules accrue to such persons. The Contractor(s) shall have total responsibility for all salaries, wages, bonuses, retirement withholdings, workmen's compensation, other employee benefits and all taxes and premiums appurtenant thereto concerning such persons, and shall save and hold the County harmless with respect thereto.

4.8 STATUTORY RIGHT OF CANCELLATION FOR CONFLICT OF INTEREST:

Notice is given that pursuant to A.R.S. § 38-511 the County may cancel this Contract without penalty or further obligation within three years after execution of the contract, if any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County is at any time while the Contract or any extension of the Contract is in effect, an employee or agent of any other party to the contract in any capacity or consultant to any other party of the Contract with respect to the subject matter of the Contract. Additionally, pursuant to A.R.S. § 38-511 the County may recoup any fee or commission paid or due to any person significantly involved in initiating, negotiating, securing, drafting or creating the contract on behalf of the County from any other party to the contract arising as the result of the contract.

4.9 OFFSET FOR DAMAGES:

In addition to all other remedies at Law or Equity, the County may offset from any money due to the Contractor any amounts Contractor owes to the County for damages resulting from breach or deficiencies in performance under this contract.

4.10 ADDITIONS/DELETIONS OF SERVICE:

The County reserves the right to add and/or delete services to this Contract. Should a service requirement be deleted, payment to the Contractor will be reduced proportionally, to the amount of service reduced in accordance with the bid price. Should additional services be required from this Contract, prices for such additions will be negotiated between the Contractor and the County.

4.11 SUBCONTRACTING:

The Contractor may not assign this Contract or Subcontract to another party for performance of the terms and conditions hereof without the written consent of the County. All correspondence authorizing subcontracting must reference the Bid Serial Number and identify the job project.

The Subcontractor's rate for the job shall not exceed that of the Prime Contractor's rate, as bid in the pricing section, unless the Prime Contractor is willing to absorb any higher rates. The Subcontractor's invoice shall be invoiced directly to the Prime Contractor, who in turn shall pass-through the costs to the County, without mark-up. A copy of the Subcontractor's invoice must accompany the Prime Contractor's invoice.

4.12 AMENDMENTS:

All amendments to this Contract must be in writing and signed by both parties.

4.13 CONFORMATION WITH THE LAW:

This service shall be accomplished in conformity with the laws, ordinances, rules, regulations and zoning restrictions of the United States of America, the State of Arizona, County of Maricopa, and the City of Phoenix.

4.14 CONTRACT COMPLIANCE MONITORING:

The Materials Management Department and the <u>using Agency</u> (ies) shall monitor the Contractors compliance with, and performance under, the terms and conditions of the Contract. The Contractor shall make available for inspection and/or copying by the County all records and accounts relating to the work performed or the services provided in this Contract.

4.15 RETENTION OF RECORDS:

The Contractor agrees to retain all financial books, records, and other documents relevant to this Contract for five (5) years after final payment or until after the resolution of any audit questions which could be more than five (5) years, whichever is longer. The Department, Federal or State auditors and any other persons duly authorized by the Department shall have full access to, and the right to examine, copy and make use of any and all said materials.

4.16 ADEQUACY OF RECORDS:

If the Contractor's books, records and other documents relevant to this Contract are not sufficient to support and document that allowable services were provided. The Contractor shall reimburse Maricopa County for the services not so adequately supported and documented.

4.17 AUDIT DISALLOWANCES:

If at any time it is determined by the Department that a cost for which payment has been made is a disallowed cost, the Department shall notify the Contractor in writing of the disallowance and the required course of action, which shall be at the option of the Department either to adjust any future claim submitted by the Contractor by the amount of the disallowance or to require repayment of the disallowed amount by the Contractor forthwith issuing a check payable to Maricopa County.

4.18 P.O. CANCELLATION LANGUAGE:

The Department of Materials Management reserves the right to cancel Purchase Orders within a reasonable period of time after issuance. Should a Purchase Order be canceled, the County agrees to reimburse the Contractor but only for actual and documentable costs incurred by the Contractor due to and after issuance of the Purchase Order. The County will not reimburse the Contractor for any costs incurred after receipt of County notice of cancellation, or for lost profits, shipment of product prior to issuance of Purchase Order, etc.

Contractors agree to accept verbal notification of cancellation from the Department of Materials Management with written notification to follow. By submitting a bid in response to this Invitation For Bids, the Contractor specifically acknowledges to be bound by this cancellation policy.

4.19 VALIDITY:

The invalidity, in whole or in part, of any provision of this Contract shall not void or affect the validity of any other provision of this Contract.

4.20 CONTRACTOR RESPONSIBILITY:

The Contractor will be responsible for any damages whatsoever to County property as applicable when such property is the responsibility or in the custody of the Contractor, his employees or Subcontractors.

4.21 GUARANTEE:

The materials and supplies called herein shall be the best of their grade and types, prepared according to the best available standards or accepted formulas, and thoroughly tested and subjected to rigid examination and standardization. Items not meeting these requirements shall be replaced at no cost to the County upon due notice of deficiency.

4.22 DELIVERY:

It shall be the Contractor responsibility to meet the County's delivery requirements, as called for in the Technical Specifications. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

4.23 PRICE REDUCTIONS:

By submitting a bid in response to this solicitation, Contractors agree to guarantee that Maricopa County is receiving the lowest price offered by your company to other customers for similar services at comparable volumes in a similar geographic area. If at any time during the contract period your company offers a lower price to another customer, SIMILAR PRICES MUST BE EXTENDED TO MARICOPA COUNTY If a notification IS not made of said price reductions, upon discovery Maricopa County shall reserve the right to take any or all of the following actions:

- 4.23.1 Cancel the Contract, if it is currently in effect.
- 4.23.2 Determine the amount which the County was overcharged and submit a request for payment from the Contractor for that amount.
- 4.23.3 Take the necessary steps to collect any performance surety provided on the applicable contract.

4.24 RIGHTS IN DATA:

The County shall have the use of data and reports resulting from this Contract without additional cost or other restriction except as may be established by law or applicable regulation. Each party shall supply to the other party, upon request, any available information that is relevant to this Contract and to the performance hereunder.

4.25 SECURITY AND PRIVACY:

The Contractor agrees that none of its officers or employees shall use or reveal any research or statistical information furnished by any person and identifiable to any specific private person for any purpose other than the purpose for which it was obtained. Copies of such information shall not, without the consent of the person furnishing such information, be admitted as evidence or used for any purpose in any action, suit, or other judicial or administrative proceedings, unless ordered by a court of competent jurisdiction. The County shall be notified immediately upon receipt of any such order of court, pertaining to production of such information.

The Contractor shall incorporate the foregoing provisions of this paragraph in all of its authorized subcontracts.

KD/af DD/mm

Cc: County Attorney, MCSO

MEDIA PULSE INC, 4205 N BROADCAST REPORTS, 65			<u>85033-3350</u>			
PRICING SHEET S078104/B0604607						
P. O. ADDRESS: P. O.	BOX 46180, PHOENIX,	AZ 85063-6180				
WILLING TO ACCEPT FU	TURE SOLICITATIONS V	IA EMAIL: X	YES	NO		
ACCEPT PROCUREMENT CA	ARD:x YES <u>X</u>	NO				
REBATE (CASH OR % REBATE (Paye	CREDIT) FOR UTIL ment shall be made w	IZING PROCUREN ithin 48 hrs ut			X NO	
OTHER GOV' T. AGENCI ES	S MAY USE THIS CONTR	ACT: X YES	NO			
PRICING: NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.						
Service type:		_				
Continuous clipping serv	rice: COVERAG	E TYPES:				
		LOCAL	REGIONAL	NATIONAL		
VIDEO						
	UP TO 5 MINUTES 5-10 MINUTES 10-30 MINUTES \$ 60. 30-60 MINUTES \$ 100. 60-90 MINUTES \$ 150. 90-120 MINUTES TRANSCRIPT CHARGE (IMEDIA LISTING OF TV OTHER FLAT FEES, IF	\$\frac{55.00}{00}\$ \text{\$\frac{60.0}{00}\$} \text{\$\frac{60.0}{00}\$} \text{\$\frac{100.0}{00}\$} \text{\$\frac{150.0}{00}\$} \text{\$\frac{200.00}{00}\$} \text{\$\frac{200.00}{00}\$} \text{\$\frac{1}{2}} \$\f	0 \$ 100.0 0 \$ 150.0 \$ 200.00	<u>00</u>		
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MEDIA PULSE INC, 4205 N 7^{TH} AVENUE SUITE 303, PHOENIX, AZ, 85013

BROADCAST REPORTS, 6509 W. DEVONSHIRE AVE., PHOENIX, AZ 85033-3350

OTHER FLAT FEES, IF ANY:

COVERAGE TYPES: "Specifically requested" clipping service:

		LOCAL	REGIONAL	NATIONAL
VIDEO				
	UP TO 5 MINUTES	\$ <u>55.00</u>	\$ 55.00	\$ 55. 00
	5-10 MINUTES	\$ 55.00	\$ 55.00	\$ 55.00
	10-30 MINUTES \$ 60			
	30-60 MINUTES \$ 100	.00 0 00.		
	60-90 MINUTES \$ 150			
	90-120 MINUTES	\$ <u>200.00</u>	\$ <u>200.00</u>	\$ <u>200.00</u>
	TRANSCRIPT CHARGE (PER PAGE):		\$ <u>20.00</u>
	MEDIA LISTING OF TV	COVERAGE (PER	PAGE):	\$ 30.00
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AUDIO				
	UP TO 5 MINUTES	\$ <u>35.00</u>	\$ 35.00	\$ <u>35.00</u>
	5- 10 MINUTES	\$ 35.00	\$ 35.00	\$ 35.00
	10-30 MINUTES \$ 45			<u>5. 00</u>
	30-60 MINUTES \$ 50		<u>. 00</u> \$ <u>50</u>	<u>0. 00</u>
	60-90 MINUTES \$ 90	<u>. 00</u> \$ <u> 90.</u>	<u>. 00</u> \$ <u>90</u>	<u>0. 00</u>
	90-120 MINUTES	\$ 100.00	\$ 100.00	\$ <u>100.00</u>
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PAPER (NEWSPAPERS AND OTHER PUBLICATIONS)

PER PAGE 5.00 OTHER FLAT FEES, IF ANY: 0.00/M0

OTHER COSTS: 6.00/PER DELIVERY

> S 270.00/MD REGULAR DELIVERY CHARGE:

SAME DAY RUSH DELIVERY CHARGE: \$ 20.00/PER DELIVERY

0.00/M0

ROYALTY, IF APPLICABLE (PLEASE STATE IN DETAIL):

ADDITIONAL COSTS: - -

Note: Maricopa County using departments must obtain specific job related quotes before processing purchase

orders on the lowest bidder.

Terms: Net 30 Days

Federal Tax ID Number: 86-0571716 43-1587643

Telephone Number: (623) 245-1926 (602)648-4120

Fax Number: (623) 245-2002 (602)648-4123

Contact Person: Kay Harnish, Owner John Stephens Mike Shaldjian, Gen. Mgr.

Vendor Number: 860571716 431587643 A

Contract Period: To cover the period ending June 30, 2001. JUNE 30, 2002 2003.

VIDEO MONITORING SERVICES OF AMERICA LP, 202 E MCDOWELL ROAD SUITE #100, PHOENIX, AZ 85004 3620 E. CAMPBELL, SUITE #C, PHOENIX, AZ 85018
PRICING SHEET S078104/B0604607
WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: X YES NO
ACCEPT PROCUREMENT CARD: X YES NO
REBATE (CASH OR CREDIT) FOR UTILIZING PROCUREMENT CARD: X YES NO % REBATE (Payment shall be made within 48 hrs utilizing the Purchasing Card)
OTHER GOV' T. AGENCIES MAY USE THIS CONTRACT: X YES NO
PRICING: NOTE: DO NOT INCLUDE SALES/USE TAX IN YOUR BID PRICE. The percentage of sales/use tax applicable to this contract will be listed on the purchase order and allowed at time of payment. BIDDERS CERTIFY BY SIGNING THIS AGREEMENT THAT PRICES BID ARE F.O.B. DESTINATION IN ACCORDANCE WITH THE TERMS AND CONDITIONS SET FORTH HEREIN.
Service type:
Continuous clipping service: COVERAGE TYPES:
LOCAL REGIONAL NATIONAL
UP TO 5 MINUTES \$ 55.50 \$ 59.20 \$ 105.40 10-30 MINUTES \$ 77.70 \$ 77.70 \$ 140.25 30-60 MINUTES \$ 107.30 \$ 161.50 60-90 MINUTES \$ 148.00 \$ 148.00 \$ 223.55 90-120 MINUTES \$ 177.66 \$ 177.66 \$ 262.65 TRANSCRIPT CHARGE (PER PAGE): \$ See Additional Pricing (1) MEDIA LISTING OF TV COVERAGE (PER PAGE): \$ See Additional Pricing (2) OTHER FLAT FEES, IF ANY: \$ N/A /MO AUDIO AUDIO AUDIO OUP TO 5 MINUTES \$ 50.32 \$ 50.32 \$ 57.80 \$ 5-10 MINUTES \$ 76.96 \$ 58.46 \$ 58.40 \$ 30-60 MINUTES \$ 76.96 \$ 76.96 \$ 88.40 \$ 30-60 MINUTES \$ 97.68 \$ 97.68 \$ 112.20
60-90 MINUTES \$ 103.60 \$ 103.60 \$ 119.00 90-120 MINUTES \$ 118.40 \$ 118.40 \$ 136.00 TRANSCRIPT CHARGE (PER PAGE): \$ See Additional Pricing (1) 0THER FLAT FEES, IF ANY: \$ N/A /MO
OTHER FLAT FEES, IF ANY: S N/A /MD
OTHER COSTS: REGULAR DELIVERY CHARGE: \$\frac{4.50}{MD}\$ DELIVERY SAME DAY RUSH DELIVERY CHARGE: \$\frac{15.00}{PER}\$ DELIVERY EMERGENCY DELIVERY CHARGE \$\frac{25.00}{PER}\$ DELIVERY ROYALTY, IF APPLICABLE (PLEASE STATE IN DETAIL):

VIDEO MONITORING SERVICES OF AMERICA, LP, 202 E MCDOWELL ROAD SUITE #100, PHOENIX, AZ 85004 3620 E. CAMPBELL, SUITE #C, PHOENIX, AZ 85018

"Specifically requested" clipping service: COVERAGE TYPES:

LOCAL REGIONAL NATIONAL VIDEO

 UP TO 5 MINUTES
 \$ 55.50
 \$ 91.80

 5-10 MINUTES
 \$ 59.20
 \$ 59.20
 \$ 105.40

 10-30 MINUTES
 77.70
 \$ 140.25

30-60 MI NUTES \$ 107.30 \$ 107.30 \$ 161.50 60-90 MI NUTES \$ 148.00 \$ 148.00 \$ 223.55

90-120 MINUTES \$ 177.66 \$ 177.66 \$ 262.65 TRANSCRIPT CHARGE (PER PAGE): \$See Addi

TRANSCRIPT CHARGE (PER PAGE): SSee Additional Pricing (1)
MEDIA LISTING OF TV COVERAGE (PER PAGE): SSee Additional Pricing (2)

OTHER FLAT FEES, IF ANY: \$\frac{N/A}{A}\textit{MO}\$

AUDIO

 UP TO 5 MI NUTES
 \$ 50.32
 \$ 50.32
 \$ 57.80

 5-10 MI NUTES
 \$ 58.46
 \$ 58.46
 \$ 67.15

 10-30 MI NUTES \$ 76.96
 \$ 76.96
 \$ 88.40

30-60 MINUTES \$ 97.68 \$ 97.68 \$ 112.20 60-90 MINUTES \$ 103.60 \$ 103.60 \$ 119.00

90-120 MINUTES \$\frac{118.40}{\$118.40}\$\$ \$\frac{118.40}{\$136.00}\$\$

TRANSCRIPT CHARGE (PER PAGE): \$\frac{\text{See Additional Pricing (1)}}{\text{TRANSCRIPT CHARGE (PER PAGE):}}

OTHER FLAT FEES, IF ANY: \$ N/A /MD

PAPER (NEWSPAPERS AND OTHER PUBLICATIONS)

PER PAGE
OTHER FLAT FEES, IF ANY:

\$ N/A /MO

OTHER COSTS:

REGULAR DELIVERY CHARGE: \$\,_4.50\,_MD

SAME DAY RUSH DELIVERY CHARGE: \$\frac{15.00}{}\text{/PER DELIVERY}

ROYALTY, IF APPLICABLE (PLEASE STATE IN DETAIL): See Additional Costs #5 and

<u>Attachment included.</u>

ADDITIONAL COSTS: See Additional Pricing (3) & (4) Attached.

Note: Maricopa County using departments must obtain specific job related quotes before processing purchase

orders on the lowest bidder.

Terms: Net 30 Days

Federal Tax ID Number: 13-3889971

Tel ephone Number: (602) 957-7995

Fax Number: (602) 954-8518

Company Web-Site: www.vidmon.com

Contact Person: Rick Williams, General Manager Johna Burke, Gen. Mgr.

(e-mail: rickw@vidmon.com)

Vendor Number: 133889971 A

Contract Period: To cover the period ending June 30, 2001.

JUNE 30, $\frac{2002}{}$ 2003.

READSEARCH PRESS CLIPPINGS, 4738 E. MOSSMAN ROAD, PHOENIX, AZ 85050

PRICING SHEET S078104/	B0604607		
WILLING TO ACCEPT FUTU	RE SOLICITATIONS	VIA EMAIL: X YES NO	
ACCEPT PROCUREMENT CAR	D: YESX	С NO	
OTHER GOV'T. AGENCIES	MAY USE THIS CONT	TRACT: X YES NO	
will be listed	d on the purchas	se order and allowed at time of	e of sales/use tax applicable to this contrac of payment. BIDDERS CERTIFY BY SIGNING THI ANCE WITH THE TERMS AND CONDITIONS SET FORT
PAPER (NEWSPAPERS AND	OTHER PUBLICATION PER PAGE OTHER FLAT FEES		\$50 \$_46.00/MO
OTHER COSTS:	REGULAR DELIVER	Y CHARGE :	\$ 20.00 /MO for twice/week
Terms:	Net 30 Da	ays	
Federal Tax ID Number:	86-070806	50	
Vendor Number:	860708060	0	
Telephone Number:	•	480/502-2830	
Fax Number:	480/473-8366		
E-Mail Address:	1	tsukamoto1@cox. net	
Contact Person:	\$	Sandy Tsukamoto	
Contract Period:	2	To cover the period ending JUNE	30, 2002 2003.